How Do I Effectively Communicate with my Agent? Some Questions to Ponder for Grape Growers
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1. Do I accurately know my acreage figures?

2. Do I have credible production information to establish the average yield historically produced by block and variety?

3. Do I have accurate information to properly complete the forms needed to get crop insurance coverage?
   • For example, do I have information to complete a “pre-acceptance worksheet” identifying the number of vines per acre by variety and per block?

4. Have I certified my production history with my crop insurance agent?

5. If a block is just now beginning to produce, is insurance available for this particular variety? What are the crop insurance options for this variety?

6. Does my crop insurance agent understand my marketing plan (i.e. so that agent can explain the most appropriate options for my situation and address relevant risk management needs)?

7. Do I have contracts available to show my insurance agent?

8. Does my crop insurance agent understand my financial plan (especially if I am considering AGR-Lite)?

9. Do I know when the important crop insurance deadlines are? Do I know what is required of me for each of those deadlines? What are my responsibilities as a policyholder?
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