

ROBERT G. HAMMOND

Curriculum Vitae, November 2011

Cell:	(919) 740-3337	Department of Economics
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Professional Experience

Assistant Professor, Department of Economics, North Carolina State University, 2008 – present

Education

Vanderbilt University, Ph.D. in Economics, 2008

Dissertation Title: “Seller Pricing Behavior in Auction and Posted-Price Markets”

Vanderbilt University, M.A. in Economics, 2006

Clemson University, B.A. in Economics and Political Science, 2002

Fields

Industrial Organization, Experimental Economics, Economic History

Publications

Hammond, R. G. (2011) “Auctioning to Buyers with Correlated Values,” *Applied Economics Letters*, 18(5): 405-409.

Hammond, R. G. (2010) “Comparing Revenue from Auctions and Posted Prices,” *International Journal of Industrial Organization*, 28(1): 1-9 (Lead Article).

Papers under Review

“Nutrition and Signaling in Slave Markets: A New Look at a Puzzle within the Antebellum Puzzle” (with Lee A. Craig), November 2011.

“Sudden Unintended Used-Price Deceleration? The 2009-2010 Toyota Recalls,” November 2011.

“A Structural Model of Competing Sellers: Auctions and Posted Prices,” September 2011.

“Quantifying Consumer Perception of a Financially Distressed Company,” July 2011.

“Heterogeneity in Tournaments with Incomplete Information: An Experimental Analysis” (with Xiaoyong Zheng), May 2011.

“Pricing the Flagships: The Political Economy of Tuition Setting at Public Research Universities” (with Michael K. McLendon and James C. Hearn), April 2011.

Working Papers

“From Capture to Condemnation: Delay and Dissipation in the British Naval Prize System” (with Daniel K. Benjamin), October 2010.

Current Research in Progress

“Bargaining in the Shadow of the World Trade Organization: Experimental Evidence” (with Mostafa Beshkar).

“Does Resale Explain the Pooling of Bids at the Reserve Price? Evidence from the Lab and Field” (with Michael K. Price).

“An Experimental Analysis of Bidding Behavior in Competing Auctions” (with Thayer Morrill).

“Profit Leak? File Sharing and Sales in the Music Industry.”

“Strategic Exclusion of the Highest-Valued Bidders in Wholesale Automobile Auctions” (with Thayer Morrill).

Teaching

Econometrics I – Undergraduate

- North Carolina State University: Fall 2008 – 2011, Spring 2012

Economics and Business Statistics – Undergraduate

- North Carolina State University: Fall 2009 – Spring 2011
- Vanderbilt University: Fall 2006 & Spring 2007

Industrial Organization I – Graduate

- North Carolina State University: Fall 2011

Grants and Honors

The International Foundation for Research in Experimental Economics (IFREE) Small Grants Program, “Does Resale Explain the Pooling of Bids at the Reserve Price? Evidence from the Lab and Field” (with Michael K. Price), 2011.

Edwin Gill Grant, North Carolina State University, College of Management, 2009, 2010, 2011, 2012

Faculty Research and Professional Development Fund Grant, North Carolina State University, College of Management, 2009, 2010 (with Thayer Morrill)

Research Innovation Grant, North Carolina State University, College of Management, 2010

Summer Research Award, Vanderbilt University, College of Arts and Science, 2007

Household International Research Support Program Funding Award, “Selling to Buyers with Correlated Values in Auction and Posted-Price Markets,” Vanderbilt University, 2007

Household International Best Research Paper Award, “Comparing Revenue from Auctions and Posted Prices,” Vanderbilt University, 2006

Graduate Teaching Assistantship, Vanderbilt University, 2004 – 2008

Graduate Tuition Fellowship, Vanderbilt University, 2003 – 2008

Conference Presentations and Seminars

2011: Tournaments, Contests, and Relative Performance Evaluation Conference, Raleigh, NC; Applied Microeconomics Seminar, North Carolina State University, Raleigh; Applied Microeconomics Seminar, University of North Carolina, Chapel Hill

2010: International Industrial Organization Conference, Vancouver, Canada; Cliometric Conference, La Crosse, WI; Finance Brown Bag, North Carolina State University, Raleigh; Western Economic Association Conference, Portland, OR; Econometric Society World Congress, Shanghai, China; Economics Department Seminar, East Carolina University, Greenville, NC; Southern Economic Association Annual Meetings, Atlanta, GA

2009: Applied Microeconomics Lunch Group, Duke University, Durham, NC

2008: Triangle Econometrics Conference, Durham, NC; Applied Microeconomics Seminar, North Carolina State University, Raleigh; Economics Department Seminar, North Carolina State University, Raleigh; Economics Department Seminar, University of Tennessee, Knoxville; Economic Analysis Group Seminar, Department of Justice, Washington, DC

2007: Southern Economic Association Annual Meetings, New Orleans, LA; International Industrial Organization Conference, Savannah, GA

2006: Southern Economic Association Annual Meetings, Charleston, SC; Graduate Student Research Day, Vanderbilt University, Nashville, TN

Service

Referee Service: *American Journal of Agricultural Economics*, *Applied Economics*, *European Journal of Operational Research*, *International Journal of Industrial Organization*, *Journal of Economic History*, *Review of Industrial Organization*, *Southern Economic Journal*